SOURCES OF INFORMATION FOR EXPORTERS

U. S. DEPARTMENT OF COMMERCE
213 Court Street, Suite 903
Middletown, CT 06457-3382
Phone: (860) 638-6950
Fax: (860) 638-6970
www.export.gov/connecticut
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CONNECTICUT RESOURCES AND INFORMATION

CONNECTICUT FOREIGN TRADE ZONES

FOREIGN TRADE ZONE 71
Windsor Locks, CT
Grantee: Economic and Industrial Development Commission of Windsor Locks
Town Office Building 50 Church Street
Windsor Locks, CT 06096
Contact: Dan Carstens
DJCarstens@outlook.com
(860) 306-3214
(860) 627-7619 - Fax

FOREIGN TRADE ZONE 76
Bridgeport, CT
Grantee: Bridgeport Port Authority
City Hall Annex
999 Broad Street, 2nd Fl.
Bridgeport, CT 06604
Contact: Martha Klimas
(203) 576-7090
(203) 576-7817 - Fax
Martha.klimas@bridgeportct.gov

FOREIGN TRADE ZONE 162
North Haven, CT
Grantee: Greater New Haven Chamber of Commerce
900 Chapel St. 10th Fl.
New Haven, CT 06510
Contact: Garrett Sheehan
gsheehan@gnhcc.com
(203) 787-6735
(203) 782-4329 – Fax

FOREIGN TRADE ZONE 208
New London, CT
Grantee: City of New London
111 Union Street
New London, CT 06320
Contact: Tom Bombria
tbombria@ci.new-london.ct.us
(860) 437-6346

INTERNATIONAL TRADE ORGANIZATIONS IN CONNECTICUT

WESTCONN INTERNATIONAL TRADE ASSOC.
24 East Avenue, #174
New Canaan, CT 06840
webmaster@westonn.org
www.westconn.org

CONNECTICUT INTERNATIONAL TRADE ASSOCIATION (CITA)
1 Center Street
East Granby, CT 06026
Contact: Brenda Pasquarelli
cita@citaonline.org
<table>
<thead>
<tr>
<th>Chamber Name</th>
<th>Contact Information</th>
</tr>
</thead>
<tbody>
<tr>
<td>Connecticut Business and Industry Association</td>
<td>Tom Guerra (<a href="mailto:tom.guerra@cbia.com">tom.guerra@cbia.com</a>)</td>
</tr>
<tr>
<td>Greater Valley Chamber of Commerce</td>
<td>Nancy Gray (<a href="mailto:info@greatervalleychamber.com">info@greatervalleychamber.com</a>)</td>
</tr>
<tr>
<td>Greater Hartford Chamber of Commerce</td>
<td>Rebecca Nolan (<a href="mailto:rnolan@metrohartford.com">rnolan@metrohartford.com</a>)</td>
</tr>
<tr>
<td>Greater New Haven Chamber of Commerce</td>
<td>Dan Brace (<a href="mailto:Stamfordchamber@stamfordchamber.com">Stamfordchamber@stamfordchamber.com</a>)</td>
</tr>
<tr>
<td>Chamber of Commerce of Eastern Connecticut</td>
<td>Brian Griffin (<a href="mailto:bgriffin@norwalkchamberofcommerce.com">bgriffin@norwalkchamberofcommerce.com</a>)</td>
</tr>
</tbody>
</table>
COUNSELING RESOURCES

EXPORT COUNSELING

U.S. DEPARTMENT OF COMMERCE
EXPORT ASSISTANCE CENTER
213 Court Street, Suite 903
Middletown, CT 06457-3382
(860) 638-6950
(860) 638-6970 - Fax
www.export.gov/connecticut

CT DEPARTMENT OF ECONOMIC AND COMMUNITY DEVELOPMENT
505 Hudson Street
Hartford, CT 06106
(860) 270-8000
Contact: Ms. Laura Jaworski
Laura.Jaworski@ct.gov
www.ct.gov/ecd

Counseling is available to firms by International Trade Specialists on Federal and State exports programs and services, and international marketing.

OTHER COUNSELING RESOURCES

CT SMALL BUSINESS DEVELOPMENT CENTER
UCONN, Office of Economic Development
2100 Hillside Road Unit 1044
Storrs, CT 06269-1044
(860)942-2186
State Director: Joseph Ercolano
joseph.ercolano@uconn.edu
(860)576-5135
Advisor: Denise Whitford
denise.whitford@uconn.edu
www.ctsbdc.com

SMALL BUSINESS ADMINISTRATION (SBA)
Hartford District Office
280 Trumbell St. 2nd Fl.
Hartford, CT 06103
(860) 240-4700
District Director: Anne Hunt
Anne.Hunt@sba.gov
Connecticut@sba.gov
www.sba.gov/ct

FOOD EXPORT USA - NORTHEAST
One Penn Center
1617 JFK Boulevard, Suite 420
Philadelphia, PA 19103
TEL: 215.599.9753
FAX: 215.829.9777
Contact: Apryl King
Email: aking@foodexport.org
SERVICE CORPS OF RETIRED EXECUTIVES (SCORE)

SCORE volunteers are retired business executives who share their experiences and counsel on a range of business disciplines, to include international trade.

Fairfield County SCORE
111 East Ave.
Norwalk, CT 06851
(203) 831-0065
score.fairfieldcounty@gmail.com
www.scorenorwalk.org

Greater Hartford SCORE
280 Trumbull St
Hartford, CT 06103
(860) 519-5851
greater.hartford@scorevolunteer.org
www.hartfordscore.org/

Southeast Connecticut SCORE
One Main Street
Old Saybrook, CT 06457
(860) 388-9508
Contact: Margo Weitekamp
scorechapter@gmail.com
www.southeasternscore.org/

Greater Bridgeport SCORE
230 Park Avenue
Bridgeport, CT 06604
(203) 450-9484
www.greaterbridgeport.score.org.

Northwest Connecticut SCORE
Northwest Connecticut Chamber of Commerce
333 Kennedy Drive
Torrington, CT 06790
(860) 482-6586
www.nwctscore.org/
score@northwestconnecticut.score.org

New Haven SCORE
20 Church Street
New Haven, CT 06510
(203) 865-7645
rluglio@newhavenscore.com
www.newhavenscore.com

Western Connecticut SCORE
155 Deer Hill Avenue
Danbury, CT 06810
(203) 794-1404
westernctscore@westernctscore.com
www.westernctscore.com

Chamber of Commerce of Eastern Connecticut
914 Hartford Tpke, Suite 206
Waterford, CT 06385
(860) 701-9113
Contact: Tony Sheridan
info@chamberect.com

SEMINARS/WEBINARS

The Commerce Department's Middletown Export Assistance Center co-sponsors with other public and private organizations seminars and webinars on international trade and related topics specifically for businesses. You can find a listing of seminars/webinars at http://www.export.gov/connecticut/ and http://www.ctexporters.com/. Contact the Middletown Export Assistance Center at (860) 638-6950.
INTERNATIONAL SERVICE PROVIDERS

FREIGHT FORWARDERS

A.N. DERRINGER, INC.
99 Rainbow Rd. Ste C
East Granby, CT 06026
(860) 653-3450
(860) 653-3711 - Fax
Contact: Steve Sarro
ssarro@anderinger.com
ISFBDL@anderinger.com
https://www.anderinger.com/

DB SCHENKER LOGISTICS INC.
370 U.S. Airports Way
East Granby, CT 06026
(860) 623-4401 (800) 862-2793
(860) 386-7150- Fax
Contact: Dan Regan
dan.regan@dbschenker.com
https://www.dbschenker.com/usa/

ATLANTIC CUSTOMS BROKERS
154 State St,
North Haven, CT 06473
(203) 234 6510
Contact: Peter Schlesinger
p_schlesinger@atlanticchb.com
http://www.atlanticchb.com/

FEDEX
15022 132nd Ave
Jamaica, NY 11434
(781) 808 1326
Contact: Samuel Chaney
samuel_chaney@ftn.fedex.com

BTX GLOBAL LOGISTICS
800 Marshall Phelps Rd. Bldg. 2C
Windsor, CT 06095
(860) 298 0022 option #2
(203) 448-3910—Fax
Contact: Michelle Duby
mduby@btxglobal.com
https://www.btxglobal.com/

KUEHNE & NAGEL INC.
Corporate Dr 1
Bradley International Airport, Suite 100
(860) 687-6606
Contact: Marisa Arceo
marisa.arceo@kuehne-nagel.com
Contact: Jacob Otto
jacob.otto@kuehne-nagel.com
https://home.kuehne-nagel.com/

COMMERCE PACKAGING CORPORATION
46 Country Ridge Rd.
305 Wilson Ave.
Norwalk, CT
(203) 838-0304
Contact: Jeffrey Alexander
https://www.commercepackaging.com/

EAST COAST LOGISTICS
319 Ella Grasso Tpke
Windsor, CT 06096
(860) 292 8540
Contact: David McAlmond
dave@goecl.com
https://www.goecl.com/
INTERNATIONAL TARIFF MANAGEMENT
127 Scott Road
Waterbury, CT 06705
(203) 757-8777
(203) 757-6003 –Fax
Contact: Jay Charkow
itm@tariffmanagement.com
https://www.tariffmanagement.com/

SEKO LOGISTICS
530E Hayden Station Rd.
Windsor, CT 06095
(860) 688 0669
Contact: Francis Loos
Francis.Loos@sekologistics.com
https://www.sekologistics.com/us/

EMO TRANS
920 River St. Suite B
Windsor, CT 06095
(860) 653 9040
Contact: Simon Tooley
simon.tooley@emotrans.com
Contact: Jeff Cournoyer
jeff.cournoyer@emotrans.com
https://www.emotrans-global.com/

STEVENS GLOBAL LOGISTICS
99 Rainbow Rd. Suite G
East Granby, CT 06026
(860) 844 1000
Contact: Tom Cross
Operations.bdl@stevensglobal.com
https://www.stevensglobal.com/

OCEAN AIR TRANSPORTATION
310 North St.
Windsor Locks, CT 06096
(800) 243 6709
Contact: John Kinney
jkinney@oatinc.com
http://www.oatinc.com/

DHL
141 South St.
West Hartford, CT 06110
(860)953 3309
Contact: James Aruilio
james.aruilio@dhl.com

ODYSSEY INTERNATIONAL
39 Old Ridgebury Road
Danbury, CT 06810
(203) 448-3826/3843
Contact: John Nikolich
johnnikolich@odysseylogistics.com
Contact: Carol Parrelli
carolparrelli@odysseylogistics.com
https://www.odysseylogistics.com/international/odyss
ey-international/

CEVA LOGISTICS
42 Bradley Park Rd.
East Granby, CT 06026
(860) 658 8100
Contact: Mark Winiarski
mark.winiarski@cevalogistics.com
Contact: Amanda Brockling
Amanda.brockling@cevalogistics.com
https://www.cevalogistics.com/

PILOT FREIGHT SERVICES
40 International Drive
Windsor, CT 06095
(800) 243 6709
Contact: Gregg Anderson
gregganderson@pilotdelivers.com
https://www.pilotdelivers.com/

UPS SUPPLY CHAIN SOLUTIONS, INC.
One Choice Road
Windsor Locks, CT 06096
Phone: +1 860 292 1166
Fax: +1 860 627 8778
Air Quotes: UPSBDLOperations@ups.com
POULIN ENTERPRISES INC.
1005 South St.
Suffield, CT 06078
(860) 668 9992
Contact: John Ragno
jr@poulinenterprises.com

PROCOURIER, INC.
25 Hurlbut St.
West Hartford, CT 06110
(860) 953 7777 x16
Contact: Michael Gualtieri
mikeg@pro-courier.com
https://www.pro-courier.com/

TEAM AIR WORLDWIDE
1005 South St.
Suffield, CT 06078
(860)386 6586
Contact: Arron Christensen
Arron.christensen@teamww.com

COMMERCIAL PACKAGING
EMO TRANS
920 River St. Suite B
Windsor, CT 06095
(860) 653 9040
Contact: Simon Tooley
simon.tooley@emotrans.com
Contact: Jeff Cournoyer
jeff.cournoyer@emotrans.com
https://www.emotrans-global.com/

SEKO LOGISTICS
530E Hayden Station Rd.
Windsor, CT 06095
(860) 688 0669
Contact: Francis Loos
Francis.Loos@sekologistics.com
https://www.sekologistics.com/us/

OCEAN AIR TRANSPORTATION
310 North St.
Windsor Locks, CT 06096
(800) 243 6709
Contact: John Kinney
jkinney@oatinc.com
http://www.oatinc.com/

JM RODGERS CO.
99 Rainbow Rd.
East Granby, CT 06026
(860) 653 6002
Contact: Ron Libratore
rlibratore@jmrodgers.com

YAMATO TRANSPORT USA HARTFORD BRANCH
1000 Old County Rd.
East Granby, CT 06026
(860) 654 0690
Contact: Brenda Pasquarelli
bpasquarelli@yamtoamerica.com

COMMERCIAL PACKAGING
NAVIS PACK & SHIP OF BRIDGEPORT
540 Grand St.
Bridgeport, CT 06610
(203) 335-7447
(203) 368-4220 – Fax
Ct1011@gonavis.com
http://www.gonavis.com/location/home/bridgeport/ct1011

NAVIS PACK & SHIP OF BRIDGEPORT
540 Grand St.
Bridgeport, CT 06610
(203) 335-7447
(203) 368-4220 – Fax
Ct1011@gonavis.com
http://www.gonavis.com/location/home/bridgeport/ct1011
FULL SERVICE INTERNATIONAL BANKS IN THE CONNECTICUT REGION:

*The U.S. Department of Commerce strongly recommends that you use a full service international bank.*

**BANK OF AMERICA**
City Place  
185 Asylum St.  
Hartford, CT 06103  
(860) 251-6925  
[www.bankofamerica.com](http://www.bankofamerica.com)

**KEY BANK**
New Haven Main Branch  
195 Church Street  
New Haven, CT 06510  
Telephone: 203-789-2781  
Contact: Vincent Celentano  
[vincent_r_celentano@keybank.com](mailto:vincent_r_celentano@keybank.com)

**JP MORGAN BANK**
Two Corporate Drive, Suite 730  
Shelton, CT 06484  
**Contact the Global Trade Client Service team:**  
1-800-634-1969  

**LIBERTY BANK**
New Haven Main Branch  
195 Church Street  
New Haven, CT 06510  
Telephone: 203-789-2781  
Contact: Vincent Celentano  
[vincent_r_celentano@keybank.com](mailto:vincent_r_celentano@keybank.com)

**LIBERTY BANK**
315 Main Street  
Middletown, CT 06457  
(860) 638-2922  
Contact:

**WEBSTER BANK**
200 Executive Blvd South  
Southington, CT 06489  
(203) 578-2220  
Contact: Stephen Dow  
[sdow@websterbank.com](mailto:sdow@websterbank.com)  
[www.websterbank.com](http://www.websterbank.com)

**SANTANDER BANK**
1010 Farmington Ave  
West Hartford, CT 06107  
Tel: (860) 570 3287  
Contact: Dani Briggs  
[dbriggs@santander.us](mailto:dbriggs@santander.us)  
Tel: 212-297-1385  
Contact: Nick Massimiano  
[Nicholas.massimiano@santander.us](mailto:Nicholas.massimiano@santander.us)  
[https://www.santanderbank.com/us/](https://www.santanderbank.com/us/)

**PEOPLES UNITED BANK**
Bridgeport Center  
850 Main St.  
Bridgeport, CT 06604-4913  
Contact: John Bundschuh  
(203) 338-4820  
[john.bundschuh@peoples.com](mailto:john.bundschuh@peoples.com)  
[https://www.peoples.com/](http://www.peoples.com/)

**TD BANK**
Connecticut/NY Market  
OFFICE: (646) 652-1392  
Contact: Andrea Ratay  
CICP / VP / Global Trade Finance  
[andrea.ratay@td.com](mailto:andrea.ratay@td.com)  
Contact: Leslie Robertson  
Senior Relationship Manager  
[leslie.robertson@td.com](mailto:leslie.robertson@td.com)
U.S. EXPORT BANK:
EXPORT-IMPORT BANK OF THE
UNITED STATES (EXIMBANK)
Eastern Region Director – Richard Foy
Export-Import Bank of the United States
290 Broadway, 13th Floor
New York, NY. 10007
Tel (212) 809-2651
Cell 917-690-2851
Fax 212-809-2687
Contact: Richard Foy
Richard.Foy@exim.gov
www.exim.gov

U.S. ASSISTANCE FOR DOMESTIC EXPORTS TO PRIORITY DEVELOPMENT PROJECTS:
US TRADE & DEV AGENCY
1000 Wilson Blvd, Suite 1600
Arlington, VA  22209
(703) 875-4357
(703) 997-2392 – Fax
Contact Form

INTERNATIONAL COMPANY PROFILES (ICP)
The U.S. Department of Commerce prepares company profile reports on foreign firms. The reports include an evaluation of the foreign firm, reputation, affiliations, and a range of other activities. For more information, contact our office at (860) 638-6950.

LAW FIRMS WITH FULL INTERNATIONAL CAPABILITIES IN CT REGION:

SHIPMAN & GOODMAN
One Constitution Plaza
Hartford, CT  06103-1919
(860) 251-5353
Contact: Alfredo Fernandez
afernandez@goodwin.com
https://www.shipmangoodwin.com/

ROBINSON & COLE
280 Trumbull Street
Hartford, CT  06103
(860) 275-8292
Contact: Jeff White
jwhite@rc.com
www.rc.com

EXPORT COMPLIANCE RESOURCES:
INTERNATIONAL TRANSLATORS AND INTERPRETERS

INTERPRETERS AND TRANSLATORS INC.
A woman and minority owned small business
263 Main Street
Manchester, CT 06042
Office Number: 860.647.0686 x109
Direct Line: 860.730.6149
Contact: Annie Pagano
AnniePagano@ititranslates.com
www.ititranslates.com

CHINESE INTERPRETERS & TRANSLATOR
93 Vista Way
Bloomfield, CT 06002
(860) 614-1428
Contact: Feng Zhou
feng@chineseinterpreterstranslators.com
www.chinccommunicationsconsultants.com

RDP AGENCY
PO Box 340188
Hartford, CT 06134-0188
(860) 881-8181
(860) 331-8535 – Fax
mail@rdptranslation.com
http://www.rdptranslation.com/

WEB DESIGNERS WITH AN INTERNATIONAL FOCUS

(a)SQUARED STUDIO
955 South Main St. B102
Middletown, CT 06457
(860) 685-0741
alex@asquaredstudio.com
www.asquarestudio.com

ZAG INTERACTIVE LLC
20 Western Boulevard
Glastonbury, CT 06033
860.633.4818
sales@zaginteractive.com
https://www.zaginteractive.com/contact
<table>
<thead>
<tr>
<th>PALM TREE BRANDING &amp; WEB DESIGN</th>
<th>540 DESIGN STUDIO</th>
</tr>
</thead>
<tbody>
<tr>
<td>236 Margarite Road</td>
<td>330 Railroad Ave.</td>
</tr>
<tr>
<td>Middletown, CT 06547</td>
<td>Greenwich, CT 06836</td>
</tr>
<tr>
<td>(888) 830-4769</td>
<td>(203) 321 5435</td>
</tr>
<tr>
<td>Contact Form:</td>
<td><a href="mailto:matt@540designstudio.com">matt@540designstudio.com</a></td>
</tr>
<tr>
<td><a href="http://palmtreecreative.com/contact">http://palmtreecreative.com/contact</a></td>
<td><a href="https://540designstudio.com/">https://540designstudio.com/</a></td>
</tr>
<tr>
<td><a href="http://www.palmtreecreative.com">www.palmtreecreative.com</a></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>IMAGE WORKS, LLC</th>
<th>WEB SOLUTIONS, INC.</th>
</tr>
</thead>
<tbody>
<tr>
<td>7 Keynote Drive, Suite A</td>
<td>250 Pomeroy Avenue, Ste. 201</td>
</tr>
<tr>
<td>Vernon, CT 06066</td>
<td>Meriden, CT 06450</td>
</tr>
<tr>
<td>(860) 454-0582</td>
<td>(203) 235-7777</td>
</tr>
<tr>
<td>(860) 454-0605 – Fax</td>
<td>(203) 639-9327 – Fax</td>
</tr>
<tr>
<td>Contact: Jeffrey Cohen, CMO</td>
<td><a href="https://www.websolutions.com/Contact/">https://www.websolutions.com/Contact/</a></td>
</tr>
<tr>
<td><a href="mailto:JCOhen@ImageWorksLLC.com">JCOhen@ImageWorksLLC.com</a></td>
<td></td>
</tr>
<tr>
<td><a href="http://imageworksllc.com/">http://imageworksllc.com/</a></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>ANTELOPE WEB</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>587 Oronoque Road</td>
<td></td>
</tr>
<tr>
<td>Milford, Connecticut 06460</td>
<td></td>
</tr>
<tr>
<td>(203) 283.7466</td>
<td></td>
</tr>
<tr>
<td>Contact Form:</td>
<td></td>
</tr>
<tr>
<td><a href="https://antelopeweb.com/contact-us/">https://antelopeweb.com/contact-us/</a></td>
<td></td>
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<table>
<thead>
<tr>
<th>INSURANCE BROKERS</th>
</tr>
</thead>
<tbody>
<tr>
<td>RISK PROTECTION INTERNATIONAL</td>
</tr>
<tr>
<td>500 Ferry Blvd</td>
</tr>
<tr>
<td>Stratford, CT 06615</td>
</tr>
<tr>
<td>203 380-2400</td>
</tr>
<tr>
<td>Contact: Thomas Malloy</td>
</tr>
<tr>
<td><a href="mailto:tmalloy@riskprotection.com">tmalloy@riskprotection.com</a></td>
</tr>
<tr>
<td><strong>Meridian is a strategic partner with the US</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPORT RISK MANAGEMENT, INC.</th>
<th>UPS CAPITAL INSURANCE AGENCY, INC.</th>
</tr>
</thead>
<tbody>
<tr>
<td>225 Taconic Rd</td>
<td>425 Day Hill Rd</td>
</tr>
<tr>
<td>Salisbury, CT 06068</td>
<td>Windsor, CT 06095</td>
</tr>
<tr>
<td>(860) 435-0430</td>
<td>(860) 687-2659</td>
</tr>
<tr>
<td>Contact: Carey D. Fiertz</td>
<td>Contact: Steven Eisenberg</td>
</tr>
<tr>
<td><a href="mailto:cfiertz@exportrisk.com">cfiertz@exportrisk.com</a></td>
<td><a href="mailto:seisenberg@ups.com">seisenberg@ups.com</a></td>
</tr>
<tr>
<td><a href="http://www.exportrisk.com">www.exportrisk.com</a></td>
<td><a href="https://upscapital.com/">https://upscapital.com/</a></td>
</tr>
</tbody>
</table>
EXIM Bank Broker list can be found here...

GENERAL EXPORTING INFORMATION AND GUIDES

EXPORT REFERENCES

A BASIC GUIDE TO EXPORTING
For American companies, exporting makes more sense now than ever before. Exporting has become a lot easier for companies of every size, including small and medium-sized businesses that may previously have found it challenging.

But exporting is undeniably more complicated than selling domestically. It introduces a lot of new and unfamiliar issues to understand and deal with. A Basic Guide to Exporting deals with these issues head-on. This digital guide provides the information any such company needs to feel confident about selling overseas. Most of the chapters end with real-life examples in the form of Success Stories that prove it can be done.

A Basic Guide to Exporting addresses virtually every issue a company looking to export might face. Numerous sections, charts, lists and definitions throughout this digital guide provide in-depth information and solid advice about the key activities and issues relevant to any prospective exporter, including:

- Getting things rolling
- Delivering your product
- Financial issues
- Overseas activities
- Legal issues

You can view A Basic Guide To Export here.

TRADE FINANCE GUIDE
The Trade Finance Guide is a concise, simple, and easy-to-understand guide designed to help U.S. small and medium-sized exporters learn quickly how to get paid from their foreign customers in the most effective manner. Find this information here: Trade Finance Guide

INTERNATIONAL MARKET RESEARCH SOURCES
The U.S. Commercial Service uses Export.gov, the U.S. Government’s export portal, as its main online resource for U.S. clients that export their product/services. For market research, trade events, trade leads, and information on how to export, please visit Export.gov.

Export.gov helps U.S. businesses participate in the global marketplace with information on trade events, tariffs and export counseling assistance.

This website includes:

- Overview of market conditions/opportunities in 100 foreign countries;
- A calendar of trade shows and other important trade events domestically and overseas;
- All U.S. Dept. of Commerce export assistance programs and services;
- Links to other export assistance resources of the Federal Government.

**EXPORT BASICS**

Are you ready to make international sales? Export Basics helps you assess your export readiness, understand what you need to know and consider before pursuing an international sales strategy, and, when you are ready, develop and implement your export strategy.

Discover this information at http://export.gov/exportbasics/index.asp.

**GLOBAL E-COMMERCE TOOLBOX**

Toolbox includes information and resources the U.S. Department of Commerce and other U.S. government agencies offer to U.S. businesses interested in using the Internet to increase exports. Go to https://www.export.gov/ecommerceguide

**ECOMMERCE EXPORT RESOURCE CENTER**

Welcome to the largest collection of cross-border ecommerce resources for U.S. businesses selling through B2C and B2B ecommerce sales channels brought to you by the eCommerce Innovation Lab (EIL). Find this information here: https://www.export.gov/eCommerce

**EXPORT-U.COM**

Free online export training is what Export-U is all about. Our goal is simply to help you develop export sales. We offer export training webinars, an exporter's resource database, and an export exam to test your international trade knowledge. Export-U is operated by the Georgia District Export Council and the U.S. Export Assistance Center in Atlanta. Export-U now has three major sections: Webinars, Exporters Resource Database and an Exam. You can find this information here: https://export-u.com/

**COUNTRY COMMERCIAL GUIDES**

The Commercial Service offers a Country Commercial Guide, which provides detailed information on market conditions, sales channels, best prospects, and much more. They are an excellent starting point to find everything you need to know about doing business overseas, detailing 8 important factors to help you decide if a market is right for your product or service. These guides are available free of charge to U.S. companies and students/researchers.

https://www.export.gov/ccg

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**Some U.S. Department of Commerce export resources/services:**

**INTERNATIONAL PARTNER SEARCH (IPS)**

Find qualified overseas sales representatives, agents, distributors, joint venture partners, licensees, franchise or strategic partners for your product. Offered in over 80 countries. Commercial Service officers abroad identify
prospects that have examined your product literature and company information and have expressed an interest in representing your products. Find the link here: https://www.export.gov/International-Partner-Search

**EXPORT USA**
Export USA helps American companies find buyers and distributors for their products and services. The magazine reaches more than a quarter million readers in 178 countries, in print and online. To view the online edition, go to http://thinkglobal.us/magazine/

**INTERNATIONAL COMPANY PROFILES**
Provides background information on the reliability of prospective trading partners. Information provided includes type or organization, year established, size, general reputation, territory covered, sales, product lines, principal owners, financial information and trade references, with recommendation from on-site commercial officers as to suitability as a trading partner. Find this information here: https://www.export.gov/International-Company-Profile

**EXPORT INFORMATION BY INDUSTRY**
Find the latest market intelligence, trade events, and trade leads for your industry. This industry information is updated regularly by our commercial specialists around the world, so make sure to check back for updates on your industry. Select from the industry list below to find the latest market research and trade events. https://www.export.gov/industries

**INDUSTRY RESOURCE GUIDES**
**Aerospace Resource Guide** This guide provides a matrix of projected successes of sub-sector exports to over 35 countries as well as country specific information on foreign markets for Aerospace exporters. Download the Full Guide

2018 Automotive Resource Guide Welcome to our 2018 Edition of the Automotive Resource Guide: A Reference for U.S. Exporters. This guide provides a matrix of projected successes of sub-sector exports to 22 countries as well as country specific information on foreign markets for automotive exporters. Download the Full Guide

**Environmental Technologies Resource Guide 2016**


FAS & USDA Market Research Resources

2018 Pleasure Boat Resource Guide The guide includes 32 market briefs of the major global markets for recreational marine craft, parts, and accessories. Major global markets include Australia, Brazil, Canada, China, Korea, and Mexico.

Plastics Materials & Machinery Export Guide 2018 The purpose of this guide is to provide market intelligence to support U.S. companies in the plastics industry that are interested in entering new markets with enormous export potential.


**GOLD KEY SERVICE**
Gold Key Matching Services is offered by the International Trade Administration’s U.S. Commercial Service and is a low-cost service for American businesses to expand their global reach by making contacts with foreign firms and potential business partners. This service is custom-tailored for U.S. firms planning to visit a country. The service combines orientation briefings, market research, introductions to potential partners, interpreter service for meetings and assistance in developing a sound market strategy and effective follow-up. Please contact the CT Export Assistance Center in Middletown, CT at 860-638-6950. https://www.export.gov/Gold-Key-Service
**Trade Publications**

**Global Trade**
The Authority For US Companies Doing Business Globally.
http://www.globaltrademag.com/
GT Podcasts

**Journal of Commerce**
International shipping and logistics news, analysis, and business intelligence. www.joc.com/

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**Useful Contact Information**

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<thead>
<tr>
<th>Organization</th>
<th>Contact Information</th>
<th>Phone</th>
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<tbody>
<tr>
<td>Census Bureau Foreign Trade Division</td>
<td><a href="http://www.census.gov/foreign-trade/">http://www.census.gov/foreign-trade/</a></td>
<td>(800) 549-0595</td>
</tr>
<tr>
<td>Press #1 AES questions and getting started</td>
<td><a href="mailto:askaes@census.gov">askaes@census.gov</a></td>
<td></td>
</tr>
<tr>
<td>Press #2 Schedule B Number Classification</td>
<td><a href="mailto:eid.scheduleb@census.gov">eid.scheduleb@census.gov</a></td>
<td></td>
</tr>
<tr>
<td>Press #3 Regulatory questions</td>
<td><a href="mailto:itmd.askregs@census.gov">itmd.askregs@census.gov</a></td>
<td></td>
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<tr>
<td>Press #5 Outreach, Education and Training</td>
<td><a href="mailto:itmd.outreach@census.gov">itmd.outreach@census.gov</a></td>
<td></td>
</tr>
<tr>
<td>Canadian Customs</td>
<td><a href="mailto:contact@cbsa.gc.ca">contact@cbsa.gc.ca</a></td>
<td>1-204-983-3500</td>
</tr>
<tr>
<td><a href="https://www.cbsa-asfc.gc.ca/menu-eng.html">https://www.cbsa-asfc.gc.ca/menu-eng.html</a></td>
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<tr>
<td>CT Airport Authority/Bradley Cargo</td>
<td><a href="mailto:CTDeptAg@ct.gov">CTDeptAg@ct.gov</a></td>
<td>(860) 713-2500</td>
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<tr>
<td><a href="https://bradleyairport.com/learn/cargo/">https://bradleyairport.com/learn/cargo/</a></td>
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<td>CT Department of Agriculture</td>
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<td><a href="https://www.copyright.gov/">https://www.copyright.gov/</a></td>
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<tr>
<td>Connecticut Economic Resource Center, Inc.</td>
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<td>(860) 571-7136</td>
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<td><a href="https://www.cerc.com/">https://www.cerc.com/</a></td>
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<tr>
<td>CT Export Assistance Center</td>
<td><a href="mailto:Office.Middletown@trade.gov">Office.Middletown@trade.gov</a></td>
<td>(860) 638-6950</td>
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<tr>
<td>Intl Trade Administration, Dept. of Commerce</td>
<td></td>
<td>(800) USA-TRADE</td>
</tr>
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<td><a href="https://www.trade.gov/data.asp">https://www.trade.gov/data.asp</a></td>
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<tr>
<td>Export Licensing &amp; Control, Bureau of Industry Standards</td>
<td><a href="mailto:ECDOEXS@bis.doc.gov">ECDOEXS@bis.doc.gov</a></td>
<td>(202) 482-4811</td>
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<tr>
<td>Federal Info Hotline</td>
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<td>1-844-872-4681</td>
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<td><a href="https://www.usa.gov/contact">https://www.usa.gov/contact</a></td>
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<td>Federal Trade Commission</td>
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<td>(877) 382-4357</td>
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<td><a href="https://www.ftc.gov/">https://www.ftc.gov/</a></td>
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<td>NAICS Code Assistance, Census Bureau</td>
<td><a href="mailto:naics@census.gov">naics@census.gov</a></td>
<td>(800)549-0595</td>
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<td><a href="https://www.census.gov/eos/www/naics/">https://www.census.gov/eos/www/naics/</a></td>
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<tr>
<td>National Passport Information Center</td>
<td><a href="mailto:NPIC@state.gov">NPIC@state.gov</a></td>
<td>(877) 487-2778</td>
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<tr>
<td><a href="https://travel.state.gov/content/travel/en/contact-us/passports.html">https://travel.state.gov/content/travel/en/contact-us/passports.html</a></td>
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<tr>
<td>Patent and Trademark Office</td>
<td><a href="mailto:usptoinfo@uspto.gov">usptoinfo@uspto.gov</a></td>
<td>(800) 786-9199</td>
</tr>
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